



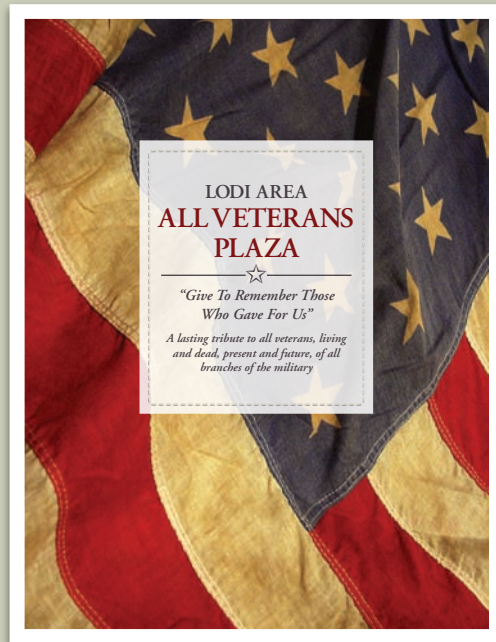
# Design a flier that comes back

On a budget? Need a response? Design a flier that's its own return envelope! *Continued* ►

# Design a flier that comes back

On a budget? Need a response? Design a flier that's its own return envelope!

Front



Back



Folded for mailing



To raise money from private donors to pay for its new, city-center plaza, the Lodi Veterans Plaza Foundation needs an attractive but inexpensive appeal. Here's a great solution—a flier that tells the story *and* collects the money! It's a letter-size sheet suitable for desktop printing that folds to become its own return envelope, neatly securing the donor's check.



## Catch the eye of the passerby

Whether displayed on bulletin board or countertop, the first goal is simply *to be seen*. For that, the flier needs a powerful front-side image that's *big*.



### The dignity of age

A fresh, new American flag is always appealing, but it's also *common*; we see them all the time. Because the plaza honors veterans, an older, weathered flag (right)—one that's *seen service*—may carry more weight and emotion. Visually richer and less common, it's certainly more arresting. The full-page presentation has real impact plus a margin suitable for budget-friendly desktop printing.



Front



Same

Same

**Make a place for the words** Center a rectangle, and reduce its opacity to let the flag show through. Note that it's slightly offset toward the top.



**Next, select a monumental typeface**

The most powerful typography is literally set in stone. Serif-style, uppercase inscriptions convey strength, high authority and permanence and are correct for this project.



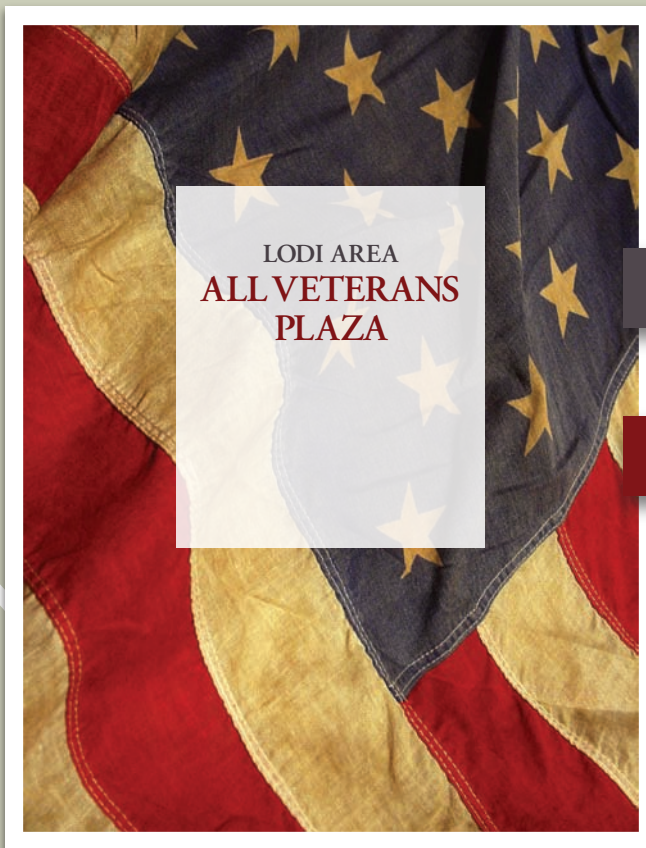
United States Supreme Court building

**The majesty of stone**

Modern western typography began literally chiseled in the stone of Trajan's column in Rome 20 centuries ago, and serif-style, uppercase lettering has conveyed strength, high authority and permanence ever since. To authentically convey the monumental character of the plaza typographically, classic Garamond (below) is an ideal choice.

Upright — **VETERAN** —  
 Moderate weight   Moderate thicks and thins

Front



LODI AREA  
**ALL VETERANS  
 PLAZA**

**Center, then color**

In the rectangle, center the type line by line. Note, though, that although the bigger line is more important, size alone is not enough to set the two lines apart (above). Next step, then, is to sample the two most dominant colors on the image (left), and apply the more dominant—in this case it's red—to the main title. The result is that the color differentiates one line from the other and at the same time connects both to the flag.

## Change timesteps when the message changes

Because it has no motion, centered typography conveys permanence, but a softening of the message requires a small change in typestyle to less-commanding italic.

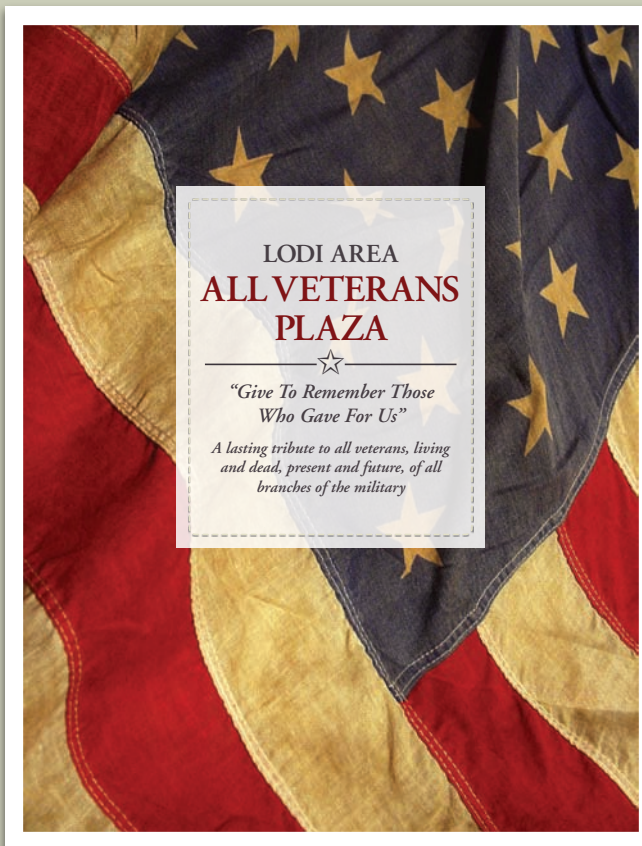


### Sustain the theme

Dashed border (left) mimics flag stitching and adds a hint of enclosure. To make it, simply assign round caps and ends to a dashed line, then apply a tiny shadow. A graphical star separates sections.

The rule in design is to work with what's on the page (in this case, the details of the flag); don't arbitrarily add different effects.

### Front



## LODI AREA ALL VETERANS PLAZA



*“Give To Remember Those  
Who Gave For Us”*

*A lasting tribute to all veterans, living  
and dead, present and future, of all  
branches of the military*

### Step uniformly down the page

Below the uppercase title, the message changes to descriptive, sentence-style statements, which should be expressed by a small change of typestyle, here from Roman to italic. The emphasis is on *small*; stay within the type family to keep the setting unified. Note the descending type sizes top to bottom and that the title remains alone in red.



## Work around the envelope

The back side is tricky. For continuity, first bring all the front-side elements—flag, colors and typography—around, then divide your design into panels created by the flaps.

### Front



#### Use the flag again

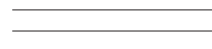
The full-page flag has made a powerful impression, so on the back it takes only a sliver to reestablish its presence. Pick the sliver carefully; this one has stripes, stars and the blue field in pleasing proportions.

#### Add a focal point

Use the irregular shape of the Purple Heart to soften the straight edges. Its realism and slight overlap (left) add an eye-catching counterpoint to the flat page and mark the start of the story.



### Back



PLACE  
STAMP  
HERE

LODI AREA ALL VETERANS PLAZA  
P.O. BOX 1102  
LODI, CA 95241-1102



#### LODI AREA ALL VETERANS PLAZA

**Dedicated on May 22, 2004,** the area between Lodi City Hall and Carnegie Forum has been transformed into a living tribute dedicated to our nation's veterans past, present and future. Situated in the heart of a city that is known for its love of our nation's veterans, the monument incorporates various artistic elements representing aspects of service to our country. The 21.5-foot stainless-steel obelisk honors courage and graces the plaza entrance.

As you enter the plaza, 13 granite stones are engraved with poetry from historic figures to local artists. An eternal flame representing valor and sacrifice is nested in the center of a 16-foot high curved granite wall, which serves as the backdrop for a beautiful waterfall. A 7-foot, 16-ton, hand-hewed solid granite sphere characterizing unity and global service appears

to be floating in a blue cobalt pool beneath the waterfall, symbolizing healing. The entire monument is dramatically lit and brings visitors attention to our American Flag that is the backdrop of the plaza.

**How Can You Help?** Your support is needed! The Plaza was purchased through a \$450,000 loan from the City of Lodi. A Foundation was established with the mission of raising funds to pay back the loan. To date, many Lodi veterans, families and friends have contributed to the plaza, but much work remains. Please join the community and pledge your support.

**I Would Like to Help!** Please accept my donation:  
 \$25  \$100  \$250  \$500  \$1000  \$\_\_\_\_\_


*Major donors contributing \$1,000 or more will be permanently recognized and names added to plaques located on the north side of the plaza. Any amount is appreciated, and your donation is tax deductible. Make checks payable to: Lodi Area Veterans Plaza Foundation.*



## Voice modulation is key

With a little space to tell a lot of story, text handling is key. *Help the reader read by setting markers—bold subheads and italics to differentiate this from that.*

Back



**LODI AREA ALL VETERANS PLAZA**  
**Dedicated on May 22, 2004**, the area between Lodi City Hall and Carnegie Forum has been transformed into a living tribute dedicated to our nation's veterans past, present and future. Situated in the heart of a city that is known for its love of our nation's veterans, the monument incorporates various artistic elements representing aspects of service to our country. The 21.5-foot stainless-steel obelisk honors courage and graces the plaza entrance.

As you enter the plaza, 13 granite stones are engraved with poetry from historic figures to local artists. An eternal flame representing valor and sacrifice is nestled in the center of a 16-foot high curved granite wall, which serves as the backdrop for a beautiful waterfall. A 7-foot, 16-ton, hand-hewed solid granite sphere characterizing unity and global service appears to be floating in a blue cobalt pool beneath the waterfall, symbolizing healing. The entire monument is dramatically lit and brings visitors attention to our American Flag that is the backdrop of the plaza.

**How Can You Help?** Your support is needed! The Plaza was purchased through a \$450,000 loan from the City of Lodi. A Foundation was established with the mission of raising funds to pay back the loan. To date, many Lodi veterans, families and friends have contributed to the plaza, but much work remains. Please join the community and pledge your support.

**I Would Like to Help!** Please accept my donation:  
 \$25  \$100  \$250  \$500  \$1000  \$\_\_\_\_\_

*Major donors contributing \$1,000 or more will be permanently recognized and names added to plaques located on the north side of the plaza. Any amount is appreciated, and your donation is tax deductible. Make checks payable to: Lodi Area Veterans Plaza Foundation.*

**3** *Major donors contributing \$1,000 or more will be permanently recognized and names added to plaques*

Cap height → **1** **LODI AREA ALL VETERANS PLAZA**

**2** **Dedicated on May 22, 2004**, the area between Lodi City Hall and Carnegie Forum has been transformed into a living

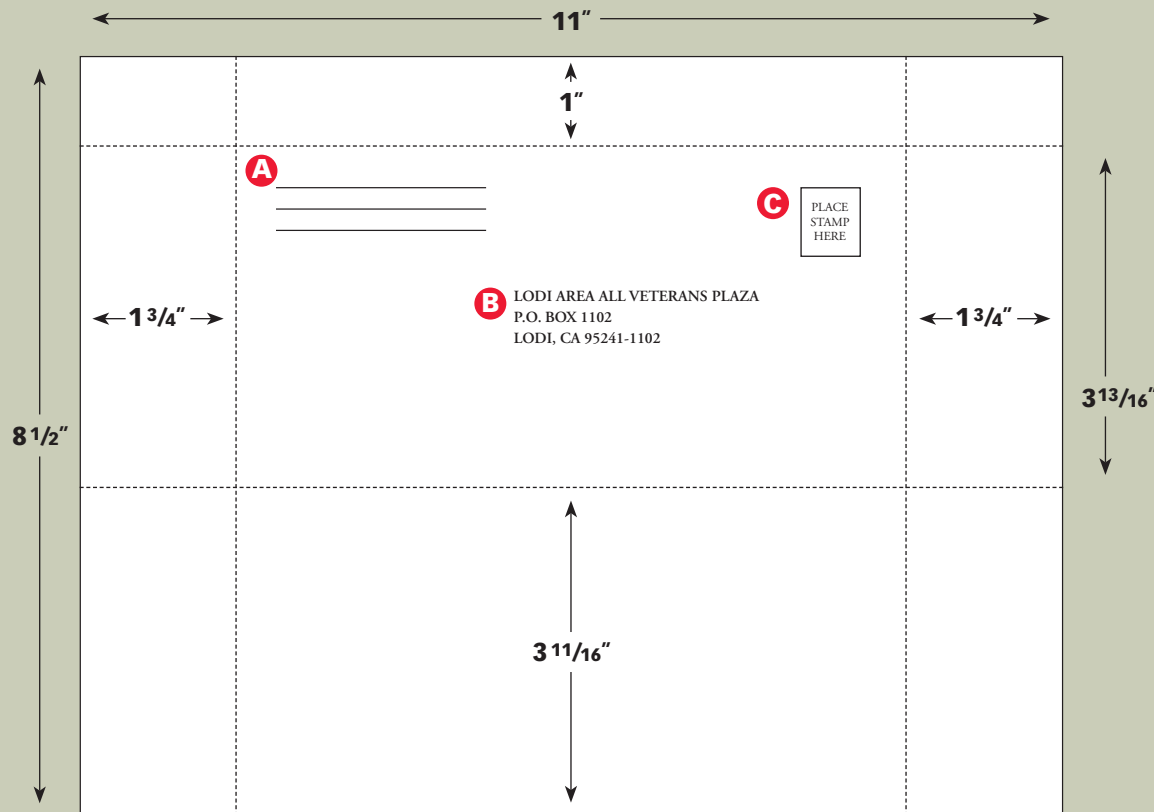
- (1) Headline** Borrow the headline from the front—same style, same color, uppercase. Note its cap height governs the space below it.
- (2) Subheads** Use space-saving *run-in* subheads, which you want to blend in while standing out. To blend in, set at text size; to stand out, use extreme weight contrast—**black** with regular is better than merely **bold** with regular.

**(3) Sidebar information** Side panels, which have a built-in *width* contrast, are ideal for sidebar information. Give the sidebar a different texture by setting it in italics, making it smaller, increasing the leading (line spacing), putting a different background behind it—in this case a darker version of the main panel—or some combination of all that.



## Template

Letter-size page (11" x 8 1/2")

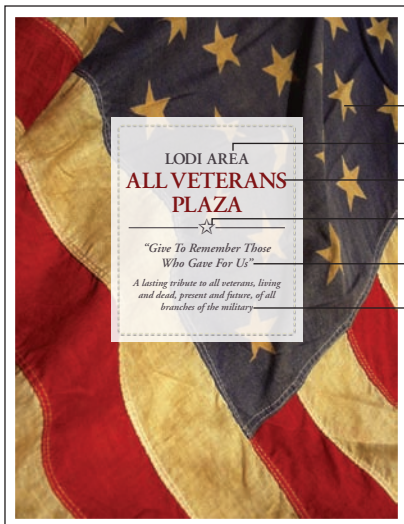


- (A) Return address fill-in:** 0.25 pt lines, 17.5 pt apart
- (B) Organization address:** Adobe Garamond Bold, 12.5/17 pt
- (C) Stamp reminder:** Adobe Garamond Regular, 9.5/11.5 pt  
**Stamp box:** 0.65" x 0.75," 0.25 pt line

**Note:** Scotch tape works fine as a seal, but if you have the budget, have the sheet commercially gummed. Similarly, using postage-paid reply mail will increase response.



## Article resources



10a  
1a  
1b  
2  
3a  
3b

12  
13

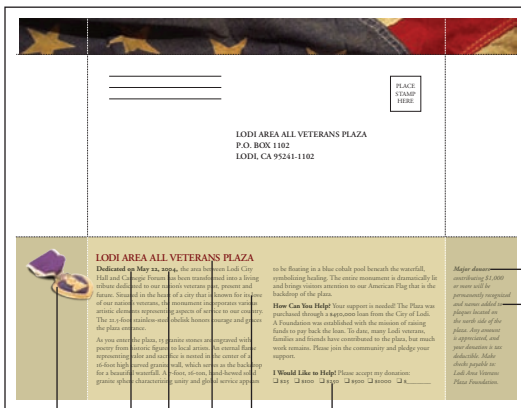
14  
15



11



10c



10b 4 5 1c 6 7

8  
9

### Typefaces

- 1 (a-c) [Adobe Garamond Semibold](#)  
a) 16 pt, b) 23/24 pt, c) 15.5/24 pt
- 2 [ITC Zapf Dingbats](#) | 22 pt
- 3 [Adobe Garamond Semibold Italic](#)  
a) 12.5/15 pt, b) 10/12 pt
- 4 [Adobe Garamond Bold](#) | 10.5/12.6 pt
- 5 [Adobe Garamond Bold Expert](#)  
10.5/12.6 pt
- 6 [Adobe Garamond Regular](#)  
10.5/12.6 pt
- 7 [Adobe Garamond Regular Expert](#)  
10.5/12.6 pt
- 8 [Adobe Garamond Bold Italic](#) | 10/13 pt
- 9 [Adobe Garamond Italic](#) | 10/13 pt

### Images

- 10 (a-c) [istockphoto.com](#) | [a](#) [b](#) [c](#)
- 11 [photos.com](#)

### Colors

- 12 C65 M65 Y55 K35
- 13 C30 M100 Y100 K35
- 14 C12 M11 Y38 K10
- 15 C12 M11 Y38 K0



### Subscribe to Before & After

Did you learn from this article? Subscribe, and become a more capable, confident designer for pennies per article. To learn more, go to <http://www.bamagazine.com/Subscribe>

### E-mail this article

To pass along a free copy of this article to others, [click here](#).

### Join our e-list

To be notified by e-mail of new articles as they become available, go to <http://www.bamagazine.com/email>

### Before & After magazine

Before & After has been sharing its practical approach to graphic design since 1990. Because our modern world has made designers of us all (ready or not), Before & After is dedicated to making graphic design understandable, useful and even fun for everyone.

**John McWade** Publisher and creative director

**Gaye McWade** Associate publisher

**Vincent Pascual** Staff designer

**Dexter Mark Abellera** Staff designer

Design advisor **Gwen Amos**

### Before & After magazine

323 Lincoln Street, Roseville, CA 95678

**Telephone** 916-784-3880

**Fax** 916-784-3995

**E-mail** [mailbox@bamagazine.com](mailto:mailbox@bamagazine.com)

**www** <http://www.bamagazine.com>

**Copyright ©2005 Before & After magazine, ISSN 1049-0035. All rights reserved**

You may pass this article around, but you may not alter it, and you may not charge for it. You may quote brief sections for review. If you do this, please credit Before & After magazine, and [let us know](#). For permission to include all or part of this article in another work, [please contact us](#).

## Before & After is made to fit your binder

Before & After articles are intended for permanent reference. All are titled and numbered.

For the current table of contents, [click here](#). To save time and paper, a paper-saver format of this article, suitable for one- or two-sided printing, is provided on the following pages.

### For presentation format

[Print: \(Specify pages 1–10\)](#)



### Print

Format: Landscape  
Page Size: Fit to Page

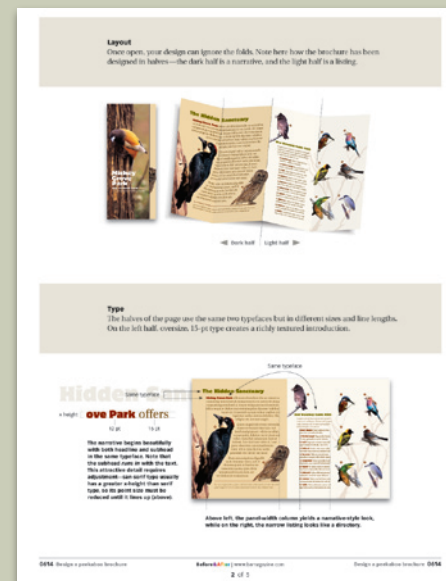


### Save

Presentation format or  
Paper-saver format

### For paper-saver format

[Print: \(Specify pages 12–16\)](#)

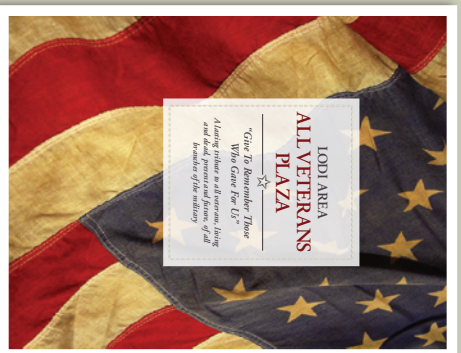


# Design a fier that comes back

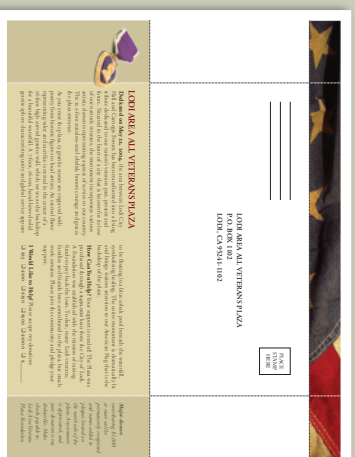
On a budget? Need a response?  
Design a fier that's its own  
return envelope!



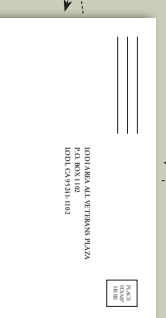
Front



Back



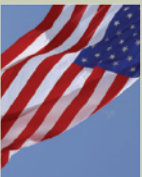
Folded for mailing



To raise money from private donors to pay for its new, city-center plaza, the Lodi Veterans Plaza Foundation needs an attractive but inexpensive appeal. Here's a great solution—a fier that tells the story *and* collects the money! It's a letter-size sheet suitable for desktop printing that folds to become its own return envelope, neatly securing the donor's check.

## Catch the eye of the passerby

Whether displayed on bulletin board or counter-top, the first goal is simply *to be seen*. For that, the flier needs a powerful front-side image that's *big*.

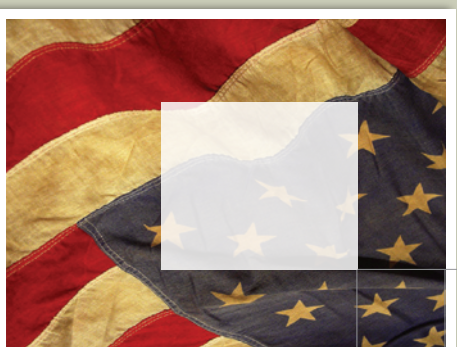


### The dignity of age

A fresh, new American flag is always appealing, but it's also *common*; we see them all the time. Because the plaza honors veterans, an older, weathered flag (right)—one that's *seen service*—may carry more weight and emotion. Visually richer and less common, it's certainly more arresting. The full-page presentation has real impact plus a margin suitable for budget-friendly desktop printing.



Front



Same

Same

**Make a place for the words** Center a rectangle, and reduce its opacity to let the flag show through. Note that it's slightly offset toward the top.

## Next, select a monumental typeface

The most powerful typography is literally set in stone. Serif-style, uppercase inscriptions convey strength, high authority and permanence and are correct for this project.



### The majesty of stone

Modern western typography began literally chiseled in the stone of Trajan's column in Rome 20 centuries ago, and serif-style, uppercase lettering has conveyed strength, high authority and permanence ever since. To authentically convey the monumental character of the plaza typographically, classic Garamond (below) is an ideal choice.

Upright  
VETERAN

Moderate weight  
Moderate thickness and thins



Front

LODI AREA  
ALL VETERANS  
PLAZA

### Center, then color

In the rectangle, center the type line by line. Note, though, that although the bigger line is more important, size alone is not enough to set the two lines apart (above). Next step, then, is to sample the two most dominant colors on the image (left), and apply the more dominant—in this case it's red—to the main title. The result is that the color differentiates one line from the other and at the same time connects both to the flag.

## Change typesyles when the message changes

Because it has no motion, centered typography conveys permanence, but a softening of the message requires a small change in typestyle to less-commanding italic.

Front



### Sustain the theme

Dashed border (left) mimics flag stitching and adds a hint of enclosure. To make it, simply assign round caps and ends to a dashed line, then apply a tiny shadow. A graphical star separates sections.

The rule in design is to work with what's on the page (in this case, the details of the flag); don't arbitrarily add different effects.

LODI AREA

**ALL VETERANS  
PLAZA**

☆  
"Give To Remember Those  
Who Gave For Us"

*A lasting tribute to all veterans, living  
and dead, present and future, of all  
branches of the military*

### Step uniformly down the page

Below the uppercase title, the message changes to descriptive, sentence-style statements, which should be expressed by a small change of typestyle, here from Roman to italic. The emphasis is on *small*, stay within the type family to keep the setting unified. Note the descending type sizes: top to bottom and that the title remains alone in red.

## Work around the envelope

The back side is tricky. For continuity, first bring all the front-side elements—flag, colors and typography—around, then divide your design into panels created by the flaps.

Front



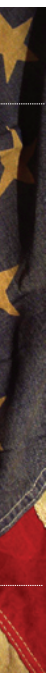
### Use the flag again

The full-page flag has made a powerful impression, so on the back it takes only a sliver to reestablish its presence. Pick the silver carefully; this one has stripes, stars and the blue field in pleasing proportions.

### Add a focal point

Use the irregular shape of the Purple Heart to soften the straight edges, its realism and slight overlap (left) add an eye-catching counterpoint to the flat page and mark the start of the story.

Back



LODI AREA ALL VETERANS PLAZA  
P.O. BOX 1102  
LODI, CA 95241-1102

PLACE  
STAMP  
HERE

### LODI AREA ALL VETERANS PLAZA

**Debuted on May 23, 2004**, the art between Lodi City Hall and Carnegie Forum has been transformed into a large, colorful, and meaningful monument. Standing in the heart of a city that is known for its love of our nation's veterans, the monument incorporates various materials and textures, including a large, textured, purple heart.

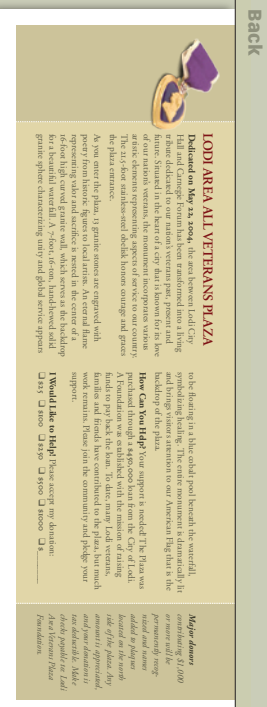
The 15-foot stainless-steel sculpture features a large, textured, purple heart in the center, surrounded by a circular arrangement of smaller, textured, purple hearts. The sculpture is set against a background of a large, textured, purple heart.

to be donating in a blue cobalt pool beneath the world-famous, sparkling fountain. The entire monument is administered by the Lodi Area All Veterans Plaza. For more information, please call the Lodi Area All Veterans Plaza at 525-3100.

**Help donors** receive a tax receipt for their donation. Please contact the Lodi Area All Veterans Plaza at 525-3100 for more information.

## Voice modulation is key

With a little space to tell a lot of story, text handling is key. *Help the reader read by setting markers—bold subheads and italics to differentiate this from that.*



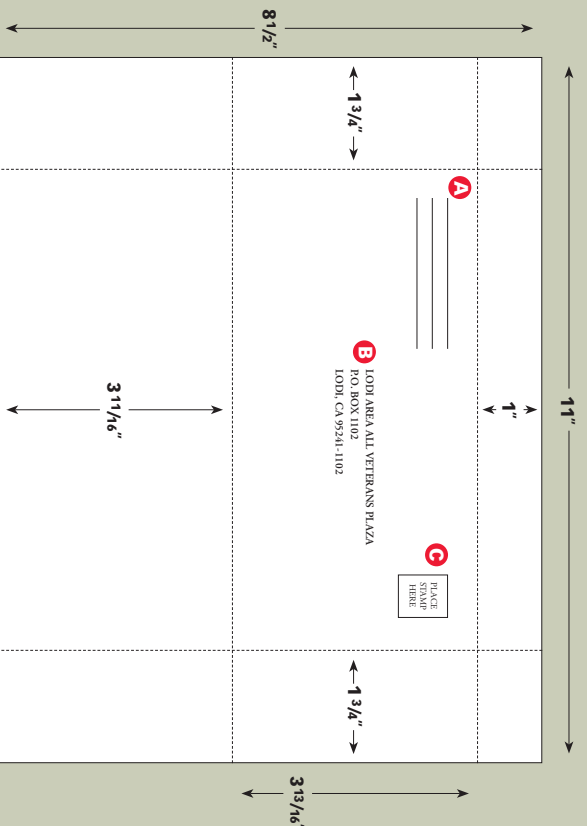
### Cap height **1** **LODI AREA ALL VETERANS PLAZA**

**Dedicated on May 22, 2004**, the area between Lodi City Hall and Carnegie Forum has been transformed into a living

- (1) Headline** Borrow the headline from the front—same style, same color, uppercase. Note its cap height governs the space below it.
- (2) Subheads** Use space-saving *run-in* subheads, which you want to blend in while standing out. To blend in, set at text size; to stand out, use extreme weight contrast—**black** with regular is better than merely **bold** with regular.

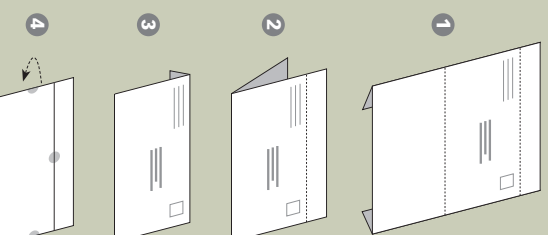
## Template

Letter-size page (11" x 8 1/2")



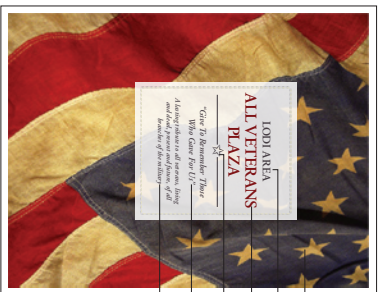
- (A) Return address fill-in:** 0.25 pt lines, 17.5 pt apart
  - (B) Organization address:** Adobe Garamond Bold, 12.5/17 pt
  - (C) Stamp reminder:** Adobe Garamond Regular, 9.5/11.5 pt
- Stamp box: 0.65" x 0.75", 0.25 pt line

**Note:** Scotch tape works fine as a seal, but if you have the budget, have the sheet commercially gummed. Similarly, using postage-paid reply mail will increase response.



- (3) Major donors**  
*contributing \$1,000  
or more will be  
permanently recog-  
nized and names  
added to plaques*

**(3) Sidebar information**  
Sidebar panels, which have a built-in width contrast, are ideal for sidebar information. Give the sidebar a different texture by setting it in italics, making it smaller, increasing the leading (line spacing), putting a different background behind it—in this case a darker version of the main panel—or some combination of all that.



- 10a
- 1a
- 1b
- 2
- 3a
- 3b

- 12
- 13

**Typefaces**

- 1 (a-c) Adobe Garamond **Semibold**  
a) 16 pt, b) 23/24 pt, c) 15.5/24 pt
- 2 **ITC Zapf Dingbats** | 22 pt
- 3 Adobe Garamond **Semibold Italic**  
a) 12.5/15 pt, b) 10/12 pt
- 4 Adobe Garamond **Bold** | 10.5/12.6 pt
- 5 Adobe Garamond **Bold Expert**  
10.5/12.6 pt
- 6 Adobe Garamond **Regular**  
10.5/12.6 pt
- 7 Adobe Garamond **Regular Expert**  
10.5/12.6 pt
- 8 Adobe Garamond **Bold Italic** | 10/13 pt
- 9 Adobe Garamond **Italic** | 10/13 pt

**Colors**

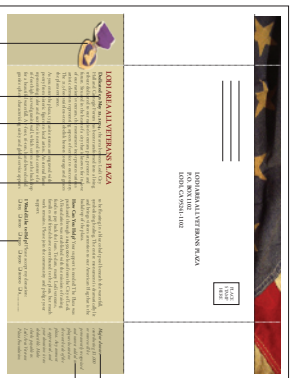
- 12 C65 M65 Y55 K35
- 13 C30 M100 Y100 K35
- 14 C12 M11 Y38 K10
- 15 C12 M11 Y38 K0



11



10c



10b 4 5 1c 6 7

- 14
- 15

- 8
- 9

**Images**

- 10 (a-c) [istockphoto.com](http://istockphoto.com) | a b c
- 11 [photos.com](http://photos.com)

**Subscribe to Before & After**

Did you learn from this article? Subscribe, and become a more capable, confident designer for pennies per article. To learn more, go to <http://www.bamagazine.com/Subscribe>

**E-mail this article**

To pass along a free copy of this article to others, [click here](#).

**Join our e-list**

To be notified by e-mail of new articles as they become available, go to <http://www.bamagazine.com/email>

**Before & After magazine**

Before & After has been sharing its practical approach to graphic design since 1990. Because our modern world has made designers of us all (ready or not), Before & After is dedicated to making graphic design understandable, useful and even fun for everyone.

**John McWade** Publisher and creative director  
**Gaye McWade** Associate publisher  
**Vincent Pascual** Staff designer  
**Dexter Mark Abellera** Staff designer  
 Design advisor **Gwen Amos**

**Before & After magazine**  
 323 Lincoln Street, Roseville, CA 95678  
 Telephone 916-784-3880  
 Fax 916-784-3995  
 E-mail [mailbox@bamagazine.com](mailto:mailbox@bamagazine.com)  
[www http://www.bamagazine.com](http://www.bamagazine.com)

**Copyright ©2005 Before & After magazine, ISSN 1049-0035. All rights reserved**

You may pass this article around, but you may not alter it, and you may not charge for it. You may quote brief sections for review. If you do this, please credit Before & After magazine, and [let us know](#). For permission to include all or part of this article in another work, [please contact us](#).